

2025 BOD Mid-Year Meeting Minutes

Tuesday October 21, 2025, 7pm

Board Task List Summary

Who	Task
Phil Edholm	Make sure the wording is clear on the Friends of PCR form and a sign up link on our website
Phil Edholm	Will look for volunteers for clinics at next year's train shows
Frank Markovitch	Frank will look into getting more John Allen award trophies made.
Phil Edholm	Phil will look to see if there is a half scale or another size already made of the switch signal device (?) used for the top of the John Allen awards
Jesse Walden	Jesse will do research on giving a plaque along with the certificate for Golden Spike award.
Denni Baumer & Chip Meriam	Need to work on a better process for sharing division events to calendar, division emails, pcr email. Denni & Chip will work on a better process

Called to order at: 7:03pm

Attendees:

Voting members in attendance: 5

Non Voting members in attendance: 6

Guests in attendance: 0

Quorum met (4 voting members, those marked with an * are voting members)? Yes

Approval of minutes

- **MOTION:** Approve the [minutes of the Mar 2025 annual BOD](#) meeting as written. **PASSED**
- The following motion was made 5-17-25, voted on and passed by email 5-19-25. **RATIFIED**
 - “The NMRA/PCR Board of Directors hereby resolves that the Coast Division of the NMRA is authorized to open a new bank account with Stephen Lorde, Paymaster/Treasurer, and Phil Edholm, Superintendent, as the designated signatures on that account. Current Coast Division reserves will be deposited in the new account. The account will use the PCR EIN.”

Officer's reports

*President - Chip Meriam

- Lots of activities
 - sierra-railfair, coast-zoom meetups, daylight-bldg a layout as hands on clinic, red-convention work
 - all part of 90th anniversary
 - Let's remember to promote the NMRA 90 yr anniversary as part of these events
- Dave Parks estate - no funds received yet

*Vice President - Phil Edholm - [Report](#)

- Reducing the size of our CC list -
 - Friends of the PCR Survey ready to send out
 - To all on list that aren't pcr members, but are members in other regions
 - current members do not need to sign up unless they want another division's emails
 - Phil will make sure the wording is clear on the form and a sign up link on our website

Treasurer - Bob Osborne - [Report](#)

- Financial status is positive. \$8500 income in 1st 6 months from contribution from deceased member's estate and \$2500 from convention.

Secretary - Cydney George-Abatecola

- [Quick reference guide](#) to Robert's Rules Newly Revised

Director's reports

- *Coast Division - Jesse Walden - [Report](#)
 - Activities
 - Coast extra emails
 - 2 auctions/year
 - Our last meet had clinics, layout tours and Jack Burgess LO part of it and lots got to see it.
 - Big focus is improving modeling skills of members
 - Modeling on the Coast (a show & tell as part of Saturday Zoom calls) on modeling and problem solving
 - Golden Spike Award seminars- email sent out looking for interest....will do zoom meetings together to meet requirements for this, Daylight Division and a division in Mid Central region interested in joining in
 - More Fun By the Foot - sq ft diorama, how to do it and have entries for next convention
- *Sierra Division - Lou Anderson - [Report](#)
 - new Sup is Dave McBrayer
 - 2 meets have gone well
 - Gus Campagna had a medical emergency, had surgery, going to rehab., get in touch with Mary if want to visit or send card
- *Redwood Empire Division - Doug Smith
 - Sept mtg
 - 22 attended, 2 new members
 - they include show & tell as part of their meetings and it is popular
 - New website is ready
 - 2026 mtg schedule set and are in the Branchline
 - Train show moving from San Jose to Vallejo- in February. Pleasanton 13th Dec, Vallejo the 7th&8th, and then a Sacramento one 22nd Feb.
 - Phil: Add presentations/clinics to the shows?
 - Chip: Sierra has tried before, not super successful - depends on volunteers, also planning window is too short...plan for next year. Phil will

see if he can put together some volunteers for that.

- Working on the convention is another focus right now
- *Daylight Division - Walter Mizuno - [Report](#)
 - In January, had a membership outreach meeting in Woodlake, aimed at
 - attracting newcomers to model railroading
 - 2 clinics
 - focused on soldering and tree-making
 - Impact
 - The Visalia Electric Club is now in the process of becoming a 100% NMRA member club
 - several others have expressed interest in joining
 - Upcoming Layout Building Event scheduled for early November for 20 or so non members
 - hands-on mini-clinics covering layout planning, foam board construction, track laying, soldering and wiring, and scenery techniques.
 - An operating Timesaver layout and contest
 - a live demonstration comparing DC vs. DCC operation using the Timesaver to showcase the advantages of DCC control.

Department Reports

- Admin - Chip Meriam
 - Honors Committee - Frank Markovitch
 - each director and president need to come up with a member of the year by end of the year and submit it to him
 - John Allen award winners need to work on picking the next one
 - Note: If a JA award winner passes we need the award back. We have 4 in stock at the moment. Frank will look into getting more made. Phil will look to see if there is a half scale or another size already made.
 - Phil: Golden spike award? A certificate is given at this point. Would giving some sort of plaque add add'l motivation? To inspire others when hanging in the winner's LO room. Jesse will do research on giving a plaque along with the certificate.
 - Historian - Mary Moore
 - Mary not in attendance, but Cydney passed along her message
 - Thank you to Lou, Chip and Lorrie for saving Gus' life and supporting her through his medical emergency.
 - Nomination Committee & Ballot Committee - Ed Merrin
 - only 4 mail in ballots returned in 2024 and 0 in 2025
 - cost for the 30-35 mail in ballots exceeds the eballot expenses for rest of region
 - **MOTION:** The PCR will conduct member voting by an all-electric voting system. We shall mail a letter once a year explaining the member is missing out on eballots and electronic content. **PASSED**
 - Concerns about Manual of Operations, it states Nom. Comm. is a select committee only (not a standing committee) and only for President & VP elections. Ed will make a proposal at a future meeting for changes in wording to Manual of Operations to be in line with how Nominating Committee is actually run.
- Membership - Doug Wagner - [Report](#)

- Publications - Gus Campagna
 - Branchline - Chip Meriam
 - Still researching options to replace Branchline software as it will expire/phase out soon
 - Proactive communications - Denni Baumer
 - Nothing on the website calendar, she needs that for emails
 - Need to work on a better work process for sharing events to calendar, division emails, pcr email - Denni & Chip will work on a better process
- Conventions - Denni Baumer - [Report](#)
 - 2025
 - Very successful, made \$, great feedback
 - 2026
 - Slow on reg, a great program about to be released and new clinics being offered and new clinicians, lots of layouts and new ones too.
 - 2027 - Reno
 - Got a bid/offer from Atlantis Resort. See attached [proposal](#). 7 restaurants in facility, food nearby, shuttle service for Calif. Zephyr
 - **MOTION:** Accept the Atlantis Resort contract for the 2027 convention. **PASSED**
- Contest - Paul Deis (out on medical leave) - Bill Scott filling in for him while out

Unfinished Business

- none

New Business

- Phil
 - Recruiting - do we want to focus more on recruiting or retention? Do we continue the \$10 matching? I talked to one division that had more focus on getting ongoing subscription by giving a discount on the first year of full price membership. Will continue to do that in Coast division as it seems to work.
 - Events - do we want to continue having PCR underwrite some Divisional event costs? This has already been approved by the board and directors have also been approved up to a certain level for expenses.
- Phil
 - Jack Burgess layout will be taken out soon. There will be a commemorative event. Layout tours, ardenwood tours and event for all of us to share his impact on us as a modeler or model railroad fan. Consensus that at least 50 and maybe up to 100 would attend. Phil will let the board know if the PCR can help in any way.

Announcements: none

Adjourned at 8:31pm

Minutes prepared by

Cydney George-Abatecola

Secretary

Pacific Coast Region, National Model Railroad Association

Date of approval: March _____ 2026, Annual BOD Meeting

PCR VP Report – October 2025

I can be reached at castsup23@gmail.com or by phone at 408-832-5618.

Update on the focus areas from our last meeting. Need to get going on some of these.

1. At the convention we discussed a plan reduce the number of contacts in our Constant Contact email application. Due to conventions and others, we have accumulated almost 2,500 contacts and our account is limited to 2,500 and the next step is very expensive. To resolve this, we are going to ask all of the non-members to sign up to receive PCR (or divisional emails). This will let us have a member mailing list and a separate list of those that have subscribed for PCR emails. Look for emails about this. If you are not a PCR member, make sure you register for the “Friends of the PCR” email list. Let your friends outside the PCR know. The form is ready and the email list can be parsed.
2. Program to encourage current members to sign up their modeling friends to the PCR. This program is currently stalled. I will try to work with Cydney to get it rolling. If you have interest in being on the committee, please contact Phil Edholm at coastsup23@gmail.com.

Need to discuss PCR match at events for 2005/26.

3. Needs work - a number of members have suggested that facilitate smaller local meetups would be great. While each of the Division Superintendents can parse the current roster for geography, we do not have any other modeling demographic information. We are considering a program to allow all PCR members to register their modeling scales and interests. This will enable the Divisional teams to connect modelers both based on geography and their interests. For example, all of the N scale modelers in an area could be connected to see if they would like to do an activity. If you are interested helping define the demographic parameters we should be seeking or would like to get involved in the process, please contact me at coastsup23@gmail.com

PACIFIC COAST REGION of the
NATIONAL MODEL RAILROAD ASSOCIATION

Treasurer's Report

October 20, 2025

To the Board of Directors

Pacific Coast Region of the National Model Railroad Association

Attached find the Preliminary Interim Financial Report for the six months ended September 30, 2025 for the Pacific Coast Region of the National Model Railroad Association consisting of the following:

Page 1 – Preliminary Profit & Loss Statement compared to last year and
Balance Sheet as of 09/30/2025

You will notice that the above reports indicate a positive net income of over \$8,000 for the first half of our fiscal year. This is due mainly to the PCR's portion of the San Luis Obispo Regional Convention proceeds plus a contribution resulting from the liquidation of a donor's estate.

These preliminary financial statements indicate that the overall financial position of the Region is strong.

Respectfully Submitted,

A handwritten signature in dark ink, appearing to read "Bob Osborn", written in a cursive style.

Bob Osborn

PCR Treasurer

Pacific Coast Region - NMRA Profit & Loss

Cash Basis

April through September 2025

	Apr - Sep 25	Apr - Sep 24
Ordinary Income/Expense		
Income		
400 • Income	9,295.51	2,172.93
Total Income	9,295.51	2,172.93
Expense		
540 • Division Support	333.50	350.50
555 • AP Program	45.16	0.00
560 • Internet/Software Expense	769.70	680.70
570 • Awards	0.00	1,006.44
575 • Membership Promotion	0.00	2,084.91
580 • Conventions	327.34	0.00
585 • Taxes & Fees	90.00	75.00
Total Expense	1,565.70	4,197.55
Net Ordinary Income	7,729.81	-2,024.62
Other Income/Expense		
Other Income		
920 • Investment Interest	745.42	1,090.63
Total Other Income	745.42	1,090.63
Net Other Income	745.42	1,090.63
Net Income	<u>8,475.23</u>	<u>-933.99</u>

Pacific Coast Region - NMRA Balance Sheet

Cash Basis

As of September 30, 2025

	Sep 30, 25
ASSETS	
Current Assets	
Checking/Savings	
101 • Cash	32,989.25
105 • Investments	93,843.79
112 • Division Cash	95,180.00
Total Checking/Savings	222,013.04
Total Current Assets	222,013.04
TOTAL ASSETS	<u>222,013.04</u>
LIABILITIES & EQUITY	
Equity	
310 • Retained Earnings	194,399.01
320 • Retained Earnings - Restricted	19,138.80
Net Income	8,475.23
Total Equity	222,013.04
TOTAL LIABILITIES & EQUITY	<u>222,013.04</u>



Pacific Coast Region

National Model Railroad Association



Daylight Division

Director's Report Fall 2025

Although many of our members were understandably tired after hosting the 2025 Daylight Limited, the sense of accomplishment and camaraderie that followed has truly re-energized the Division. The excitement and teamwork from that event have sparked conversations about hosting the next PCR Convention in 2029, with Visalia emerging as a strong candidate for the host site. What made the Daylight Limited especially rewarding was seeing how many of the attendees were first-time participants—a clear sign that new interest in the hobby is growing.

In January, the Division organized a membership outreach meeting in Woodlake, aimed at attracting newcomers to model railroading. The event was simple but effective: two clinics focused on soldering and tree-making—two hands-on topics that appealed to our target audience.

The impact was immediate. The Visalia Electric Club is now in the process of becoming a 100% NMRA member club, and several other individuals have expressed interest in joining soon. Beyond the technical clinics, many attendees appreciated learning about the liability insurance program and other benefits that NMRA membership provides.

Encouraged by these positive results, Daylight members are now channeling their enthusiasm into the upcoming Layout Building Event scheduled for early November. The program will feature a variety of hands-on mini-clinics covering layout planning, foam board construction, track laying, soldering and wiring, and scenery techniques. We will also have an operating Timesaver layout and contest, offering attendees a fun and interactive way to test their switching skills. One of the highlights will be a live demonstration comparing DC vs. DCC operation using the Timesaver to showcase the advantages of DCC control.

This event has brought our members together with renewed purpose—meeting regularly, sharing ideas, and celebrating the creative spirit that defines our hobby. I'm confident that this kind of collaboration will continue to grow our Division and attract new members. I look forward to sharing the results of this exciting event at the EXTRA 2026 NORTH convention in April.

Respectfully submitted,
Walter Mizuno
Director, Daylight Division



Coast Division Director's Report Fall 2025

In addition to our on-going activities for our members we are starting a couple of projects here on the Coast to help our members improve their modeling skills and interests.

Our ongoing activities-

The **Coast Extra**, our bi weekly email newsletter is well received by the Coast members. It affords an opportunity to for share our agenda for the Saturday meets and highlight upcoming activities. We find the bi weekly Zoom meeting to explore member interest topics such as a new home layout or travels to model railroad events or activities not in the Bay Area.

We continue to run 2 **Auctions** a year. This gives us an opportunity to not only raise some funds, recruit new members but increase the Coast members face to face activities. A highlight of the auctions are morning clinic presentations. These give participants a more intimate and informal clinic presentation than a Regional or National clinic. Another auction plus is that we occasionally can assist in liquidating deceased modeler's model railroad holdings.

Our Fall meet at the South Bay Historical Society in Santa Clara was a success with several very good clinics and layout tours including Jack Burgess' in Newark.

Our new major project is improving the modeling skills of Coast and PCR members. We are working on 3 areas.

- a. First at our Saturday Zoom meet we are running a show and tell project called "**Modeling on the Coast**". This project allows Coast members to do a simple show and tell of their current or past projects. It also affords an opportunity for a live help form from the modelers on the Zoom call to help solve any issues the presenter may be encountering.
- b. The second is the **Golden Spike Award** seminars. The purpose is to help members complete the 3 requirements for the NMRA Golden Spike Award. This will take place through a series of individual and group Zoom meeting over the course of several months. The program seems to have a life of it's own as we now have interest from Daylight Division and Division 8 of the Mid Central Region.
- c. The third project is "**More Fun by the Foot.**" This will be a Coast challenge activity to create and display 12 by 12 dioramas to display or enter at the at the Extra 2026 North convention.

Respectfully submitted,
Jesse Walden
Director, Coast Division

Coast Division Report – October 2025

Phil Edholm-Superintendent

The Coast Division has had two events this year, covered below. In addition, we have continued with our semi-weekly videos meets and doing clinics on-line.

Jesse Walden is driving a Coast focus on getting modelers to complete their Golden Spike award process. We should discuss whether to expand the Golden Spike focus to other PCR Divisions and whether to do something to recognize it. Other regions/divisions invest in a plaque or spike engraved for the recipient (something to display beyond the printed certificate national generates). Having something on the wall with a visible commemoration not only reinforces the recipient but also creates interest in the program for visitors.

In our video meetups, we have started an every 6-8 weeks: "Modeling on the Coast", where modelers can send in photos of their modeling and have as part of a program on a specific date. Initial response is OK, will have to see if we can get more traction.

In May we held an auction at the Alameda Senior Center. There were about 45 attendees, and the overall sales volume was less than in the past. We are planning a December 7th 2025 auction in Alameda. We will have some estate content, but can always use more items to sell and buyers to attend.

In early October we held our now regular South Bay Meet at the South Bay Historical Society. The meet included two great clinics; Seth Neumann discussing Railroad Telephony and communications in operations, and Earl Girbovan showing the modeling and progress of his amazing model of the Milpitas Materials plant in HO scale. After a Pizza lunch, we had four amazing layouts open, Jack Burgess, Jim Dias, Seth Neumann, and Rick Fortin.

We are planning some additional events as well as the Winter Meet at the GSMRR.

Sierra Division Report
October 2025

Division Meet August 22, 2025, Stockton, CA

Morning- Dave Stanley hosted a tour of his Morada Belt layout

Lunch and business meeting at the Tidewater Southern Model RR Club, coordinated by Brandon Salas.

The Division members passed the following motions for:

Donation to the Sacramento Historical Model Railroad Club in the amount of \$500

Donation to the Tidewater Model Railroad Club in the amount of \$500

Purchased a Club Membership at California State Rail Museum @ \$1000 per year.

Division Meet October 12, 2025, Chico, CA

Morning tour of the Remanso de Paz and Western: Jason, Tobin, & Ken Roye

Lunch at Chip & Lorri Meriam's home. BBQ lunch prepared by Mike Hamlin and Lorri Meriam followed by the Sierra Division Business Meeting.

At the Business Meeting elections were held for the 2026-27 Division Officers and the following were elected:

Dave McBrayer- Superintendent

Dave Fryman- Chief Clerk

Paymaster- Michael Eldridge

Upcoming events:

Oct 31, Nov 1-2, Northern Nevada Model Railroad Layout Tour, Reno

November 8 & 9: International Railfair, Cal Expo, Sacramento

December 6 & 7: SJVTTO Model Train Show, Stanislasu County Fairground, Turlock

Jan 10 2026: North State Model Train Show, Butte County Fairgrounds, Gridley

Submitted:

Lou Anderson,
Director, Sierra Division

PCR Membership Department Report
Board of Directors Meeting
October 18, 2025

Submitted by PCR Membership Manager Doug Wagner

The PCR membership statistics for the period of March 31, 2025 – September 30, 2025

Membership on February 28, 2025—758(end date of last report)

Membership on September 30, 2025—724(end date of this report)

Deceased Members—4 (this figures includes 1 Lifetime Member)

New Members—21 (this figure includes 11 Rail Pass type membership)

Since the date of last report February 28, 2025, to the date of this report, September 30, 2025, 50 members either moved out of the Pacific Coast Region or simply did not re-up their NMRA membership.

PCR Membership by Month March 31, 2025 – September 30, 2025

March 31, 2025	765
April 30, 2025	765
May 31, 2025	744
June 30, 2025	741
July 31, 2025	740
August 31, 2025	743
September 30, 2025	724

Membership by Division as of September 30, 2025

Division	# Membership
Coast	327
Sierra	214
Redwood Empire	100
Daylight	83
Total PCR	724

**PCR Membership Department Report
Board of Directors Meeting
October 18, 2025**

Welcome Aboard ! PCR's Newest Members

Member	City, Sate	Date Joined
Daylight		
Geoffrey Brown	Fresno CA	3/12/2025
Antonio Bernardo	Visalia CA	3/28/2025
Coast		
David Batzloff	Alameda CA	3/28/2025
Gerald McKeegan	Walnut Creek CA	4/28/2025
Edward Sutorik	Berkeley CA	5/8/2025
Paul Perry	San Mateo CA	5/29/2025
Sierra		
Chuck Parnelli	Grass Valley CA	3/28/2025
Samantha Melton	Patterson CA	3/28/2025
Tom Mcwhorter	Olivehurst CA	3/28/2025
David Cladianos	Sacramento CA	3/28/2025
Dennis Leclert	Galt CA	3/28/2025
Harry Souders	Galt CA	3/28/2025
Joshua Clements	Wheatland CA	4/1/2025
Kevin Meiron	Stockton CA	6/9/2025
Kevin Mayeshiro	W Sacramento CA	7/2/2025
William Johnson	Reno NV	7/9/2025
Jim Spence	Elk Grove CA	7/18/2025
Redwood Empire		
Richard Johnson	Vacaville CA	3/28/2025
Keith Flood	Santa Rosa CA	4/7/2025
John Follansbee	Forestville CA	7/18/2025
Rick Waldau	Novato CA	9/10/2025

Respectfully Submitted,
Doug Wagner
Membership Manager
Pacific Coast Region
Bakersfield, California

Report from PCR Convention Manager

2025 CONVENTION

The 2025 Convention was well attended and highly successful. The free companion fare proved popular and attracted several additional attendees. I'll defer to Bruce's report for details on lessons learned.

2026 CONVENTION

All plans are finalized for excursions and layout tours. Registration has been slow so far, but we expect it to increase once the clinic lineup is announced. Several clinics have already been confirmed, and that announcement will be released soon.

2027 CONVENTION

The Sierra Division has selected Reno as the preferred location to host the 2027 PCR Convention. A Request for Proposal (RFP) was distributed to five venues in the Reno area: Grand Sierra Resort (GSR), Peppermill Resort, Atlantis Resort, Nugget Resort, and Whitney Peak Hotel.

GSR and Peppermill declined to submit proposals, and Whitney Peak withdrew after an initial discussion. Both the Atlantis and the Nugget expressed strong interest and provided preliminary room rates and related information; however, the Nugget subsequently ceased communication.

The Atlantis submitted an excellent initial proposal featuring competitive room rates and several attractive concessions. Lou Anderson and I met with the Atlantis representative in Reno for a facility tour and agreed that it would be an excellent venue for a PCR Convention. Following additional negotiations, I was able to secure further discounts and improved terms. A copy of the proposed contract is attached.

Upon Board approval, I am prepared to sign the contract and submit it to the Atlantis Resort and Casino.

I recommend that the Board approve the Sierra Division's request to host the 2027 PCR Convention.

Respectfully submitted by



Denni Baumer
PCR Convention Manager



GROUP BOOKING CONTRACT
Wednesday, March 31, 2027 - Sunday, April 4, 2027

This document, when fully executed, shall create a legally binding agreement (the "Contract") between Golden Road Motor Inn, d.b.a. Atlantis Casino Resort Spa • Reno ("Hotel") and Pacific Coast Region of National Model Railroad Association ("Group.")

GROUP INFORMATION

ACCOUNT: **Pacific Coast Region of National Model Railroad Association**
 POST AS: **Pacific Coast Region of National Railroad Association Annual Convention 2027**

CONTACT: **Denni Baumer**
 ADDRESS: **534 Cooper Drive**
Benicia, California 94510

TELEPHONE: **(707) 980-3250** EMAIL: **dennibaumer@gmail.com**

ARRIVAL DATE: **Wednesday, March 31, 2027**
 DEPARTURE DATE: **Sunday, April 4, 2027**
 CUT OFF DATE: **Monday, March 15, 2027**

ROOM BLOCK

	Atlantis Premier King			
	Rooms		Rate	
Wed 03/31/2027	45		\$89.00	
Thu 04/01/2027	50		\$89.00	
Fri 04/02/2027	50		\$149.00	
Sat 04/03/2027	45		\$149.00	
	Atlantis Premier Bar Suite		Concierge King View	
	Rooms		Rooms	Rate
Wed 03/31/2027	1		2	\$89.00
Thu 04/01/2027	1		2	\$89.00
Fri 04/02/2027	1		2	\$149.00
Sat 04/03/2027	1		2	\$149.00

ROOM RATES

- Rates are valid for single or double occupancy. Add \$25.00 per person, per room, per night, plus tax, for triples or quads.
- Rates are not valid for Saturday one-night stays.
- Rates quoted are net, non-commissionable.

ROOM TAX

All guest rooms are subject to the applicable local occupancy tax and fees at the time of check-in. Currently the local occupancy tax is 13% and there is a \$2.00 per room, per night, tourism surcharge, both of which are subject to change without notice.

RESORT FEE AND INCLUSIONS

Hotel's resort fee (currently \$40.00 per room, per night, plus tax) will be reduced to \$20.00 for all attendee guests booked in the Worldwide Group Block. Resort Fee will be waived for all complimentary rooms and staff rooms. This fee is subject to change at management's discretion.

Resort fee inclusions are:

- Roundtrip airport shuttle service
- Complimentary access to our Fitness Center
- Use of indoor, outdoor pools and whirlpool spa
- Valet & self-parking
- Unlimited local calls
- Two bottles of spring water in your room
- In-room Hamilton Beach coffee maker with Copper Moon premium blend single-serve coffee and Bigelow Teas

RESERVATIONS

Call In

Reservations will be made directly with Hotel by calling our toll-free number (800) 723-6500. To help expedite the reservation process Group will instruct the attendees to reference the group name when making reservations. Additionally, Hotel will use reasonable efforts to ensure that attendees receive the Group's rate by asking at the time of reservation if callers are attendees of a convention. All reservations will be charged first night's room and tax.

On-line Reservations

Hotel provides Group with a booking URL to make reservations directly online.

- To confirm/guarantee a room reservation, attendees or party responsible for payment of overnight accommodations will be required to pay the first night's contracted room rate and applicable taxes & fees. Major credit cards are accepted.
- Refunds will be issued on individual reservations cancelled no later than 24 hours in advance of the arrival date.

ROOM BLOCK CUT OFF DATE

All reservations within the block must be made by **Monday, March 15, 2027**. All remaining rooms in the block shall be released for general sale at 5:00 pm on **Monday, March 15, 2027**. Hotel will accept reservations for rooms after the cut-off date, subject to availability and charged at the prevailing Best Available Rate (BAR). The parties agree that release of rooms will not impact the enforceability of this Contract.

ROOM TYPE & SPECIAL REQUESTS

Hotel shall endeavor to honor all special requests such as, room type, smoking preference, adjoining, adjacent, same floor, etc., however ability to accommodate such requests is not guaranteed.

CONCESSIONS

In accordance with the terms of this contract, Hotel will provide Group the following concessions:

- One (1) Complimentary Premier Bar for arrival on 3/31/27 and departure on 4/4/27 - Valued at \$1,405
- Two (2) Complimentary upgrades to Concierge rooms at group rate for arrival on 3/31/27 and departure on 4/4/27 - Valued at \$814
- Four (4) Complimentary room nights for pre-convention planning visit – Valued at \$718
- Inclusive meeting and function space with \$10K food and beverage minimum – Valued at \$24,200
- Two (2) complimentary VIP welcome amenities – Valued at \$120
- Two (2) complimentary VIP round-trip airport limo transfers – Valued at \$200
- 20% off all in house AV, excluding labor charges – Value TBD

Total Concessions Value - \$27,457

Concessions are contingent upon 80% utilization of the contracted group room block. Complimentary rooms are not included in calculating room block utilization. If Group does not achieve at least 80% of its room block commitment, concessions will be modified or reduced proportionately to the actualized group room block, or Group may elect to pay for unearned concessions at retail value.

COMPLIMENTARY SUITES

The suites are reserved for arrival on **Wednesday, March 31, 2027** and departure on **Sunday, April 4, 2027**. Group will provide to Hotel the names of the persons who will use the complimentary suite accommodations thirty (30) days in advance. There will be no rebate or commissions paid on complimentary or unused suites.

BILLING PROCEDURES

The following payment options are available:

1) PAYMENT BY CREDIT CARD:

- Hotel rooms may be guaranteed for payment or paid for by the following credit cards: American Express, Diner's Club, Discover, Master Card or Visa. Banquet/meeting rooms, food and beverage, audio/visual charges, and other convention services that will be charged to a credit card must be guaranteed directly with the catering department.

2) PAYMENT BY CHECK:

- Deposit, additional deposits or final payment may be made by company check or cashier's check for the entire estimated charges. Due dates may vary and will be determined by the deposit schedule.

GUEST ROOM CHARGES

Group attendees will be responsible for their own room, taxes, applicable fees and incidental charges upon check-out. Authorization of \$100 will be held on a valid credit card upon check-in to cover anticipated incidental charges.

In order to confirm/guarantee a room reservation, attendees or party responsible for payment of overnight accommodations will be required to pay the first night's contracted room rate and applicable taxes & fees. Major credit cards are acceptable to establish guarantee.

No-shows will be a responsibility of the individual and the first night's contracted room rate and applicable taxes & fees will be forfeited and billed to the individual's provided credit card.

DEPOSIT SCHEDULE

The following deposit schedule shall be paid by the Group to the Hotel at the time indicated below:

Transaction Type	Charge Type	Date	Amount
Charge	First Deposit	Contract Signing	\$1,000.00
Charge	Second Deposit	6/17/26	\$5,000.00
Charge	Final Payment	3/24/27	\$6,926.50
Balance Due			\$12,926.50

****PLEASE NOTE: The Deposit Schedule is derived from your agreed upon food & beverage minimum, meeting room rental, anticipated audio-visual equipment and/or, if applicable, sleeping room charges that your group may choose to be paying for during your event, inclusive of all taxes & fees. The final deposit may vary based on final guarantees and actual function charges. A credit card is required to be on file for any additional charges the night of the event.***

All functions and events anticipated charges must be fully paid seven (7) business days in advance by Cashier's Check, Certified Check or Credit Card. A personal check will not be accepted and all deposits are non-refundable. Deposits will be applied to fees or charges due to cancellation as outlined in the Cancellation Policy.

CATERING/CONVENTION SERVICES CHARGES

All event or meeting room rental, food & beverage, audio/visual charges, and other estimated convention services, as designated in this agreement, are the responsibility of Group. Hotel's Catering Department will be handling your meeting and banquet function needs. Should any revisions or changes be requested, they will be accommodated based upon availability.

Any questions should be directed immediately to the Catering Department and staff.

FUNCTION AGENDA, CATERING AND CONVENTION SERVICES

Function space has been reserved as follows:

Date	Time	Event Class	Room	Setup	Agreed
Wed, 03/31/27	6:00 AM - 10:00 PM	Breakout	Emerald A	Theatre	60
Wed, 03/31/27	6:00 AM - 10:00 PM	Breakout	Emerald B	Theatre	60
Wed, 03/31/27	6:00 AM - 10:00 PM	Breakout	Grand 1	Theatre	60
Wed, 03/31/27	6:00 AM - 10:00 PM	Breakout	Grand 2	U Shape	16
Wed, 03/31/27	6:00 AM - 10:00 PM	Exhibits	Grand 3	Exhibits	150
Wed, 03/31/27	6:00 AM - 10:00 PM	Exhibits	Grand 4, 6, 7	Exhibits	150
Wed, 03/31/27	8:00 AM - 6:00 PM	Registration	Grand Foyer	Table Top Displays	
Wed, 03/31/27	7:00 PM - 9:00 PM	Reception	Paradise Terrace	Cocktail Tables	150
Thu, 04/01/27	6:00 AM - 10:00 PM	Breakout	Emerald A	Theatre	60
Thu, 04/01/27	6:00 AM - 10:00 PM	Breakout	Emerald B	Theatre	60
Thu, 04/01/27	6:00 AM - 10:00 PM	Breakout	Grand 1	Theatre	60
Thu, 04/01/27	6:00 AM - 10:00 PM	Breakout	Grand 2	U Shape	16
Thu, 04/01/27	6:00 AM - 10:00 PM	Exhibits	Grand 3	Exhibits	150
Thu, 04/01/27	6:00 AM - 10:00 PM	Hospitality	Grand 5	Rounds	30
Thu, 04/01/27	6:00 AM - 10:00 PM	Exhibits	Grand 4,6,7	Exhibits	150
Thu, 04/01/27	8:00 AM - 6:00 PM	Registration	Grand Foyer	Table Top Displays	
Fri, 04/02/27	6:00 AM - 10:00 PM	Breakout	Emerald A	Theatre	60
Fri, 04/02/27	6:00 AM - 10:00 PM	Breakout	Emerald B	Theatre	60
Fri, 04/02/27	6:00 AM - 10:00 PM	Breakout	Grand 1	Theatre	60
Fri, 04/02/27	6:00 AM - 10:00 PM	Breakout	Grand 2	U Shape	16
Fri, 04/02/27	6:00 AM - 10:00 PM	Exhibits	Grand 3	Exhibits	150
Fri, 04/02/27	6:00 AM - 10:00 PM	Hospitality	Grand 5	Rounds	30
Fri, 04/02/27	6:00 AM - 10:00 PM	Exhibits	Grand 4,6,7	Exhibits	150
Fri, 04/02/27	8:00 AM - 6:00 PM	Registration	Grand Foyer	Table Top Displays	
Sat, 04/03/27	6:00 AM - 10:00 PM	Breakout	Emerald A	Theatre	60
Sat, 04/03/27	6:00 AM - 10:00 PM	Breakout	Emerald B	Theatre	60
Sat, 04/03/27	6:00 AM - 10:00 PM	Breakout	Grand 1	Theatre	60
Sat, 04/03/27	6:00 AM - 10:00 PM	Breakout	Grand 2	U Shape	16
Sat, 04/03/27	6:00 AM - 10:00 PM	Exhibits	Grand 3	Exhibits	150
Sat, 04/03/27	6:00 AM - 10:00 PM	Hospitality	Grand 5	Rounds	30
Sat, 04/03/27	6:00 AM - 10:00 PM	Exhibits	Grand 4,6,7	Exhibits	150
Sat, 04/03/27	8:00 AM - 6:00 PM	Registration	Grand Foyer	Table Top Displays	
Sun, 04/04/27	8:00 AM - 12:00 PM	Breakfast	Paradise AB	Rounds of 8	150

Hotel reserves the right to reassign function space provided the revised space adequately accommodates the function requirements and does not materially affect the events or functions. Prior to reassignment the group will be advised of any meeting room assignment changes.

Group agrees to a minimum of **\$10,000** in catering food and beverage exclusive of service charges and taxes. Should the Group's catering food and beverage revenue fall below the stated minimum, Group shall be responsible for the difference between the minimum and the actualized catering food and beverage revenue. The difference will appear on Group's master account as meeting room rental.

INITIALS: _____ DATE: _____

In addition, to assist with the accuracy and continuity of your event, Group will provide to Hotel an updated event agenda, stating expected attendance, no later than 90 days prior to arrival. Should Group's agenda change, Hotel will make reasonable efforts to accommodate these changes and requests. The Catering team will communicate changes to your Sales Manager for approval of any meeting space fees.

In the event that the Group's event requires additional meeting space that cannot be fulfilled by the Hotel and where the Reno-Sparks Convention Center ("RSCC") will be the provider, Hotel will negotiate and confirm availability of the agreed to RSCC space. If available, the agreed to space will be reflected in a License Agreement to be signed by Group.

Reservation of the RSCC space is not final until Group executes the RSCC's License Agreement. A copy of the executed License Agreement is due to the Hotel within 14 days after the execution of the Hotel's contract or from the time that the available space has been confirmed or this Contract may be null and void at the election of Hotel. THIS CONTRACT IS NOT FINAL AND BINDING UNLESS THE LICENSE AGREEMENT IS SIGNED BY GROUP AND RSCC.

Note: The RSCC and Hotel are not affiliated and the RSCC operates independently of Hotel. Hotel is not liable to group for any damages that Group may suffer resulting from the action or inaction of the RSCC.

Room Block Performance – Meeting Room Rental Scale

Hotel will include designated meeting space contingent upon group's actual use of 80% of the contracted room block. Should this room night commitment not materialize, meeting room rental will be assessed according to the following scale:

% of Total Pickup	Total Meeting Room Rental Charge
80 % or more	No Charge
79 % - 50 %	50 % of normal room charge
49 % or below	100 % of normal room charge

It is further agreed that meeting/event space utilization may differ from what is currently contracted, due to the immediate changes/needs of the client while on property. Room rental charges will be calculated and assessed based on the actual meeting/event space utilized by the client or what is contracted, whichever is greater.

Note: The RSCC and Hotel are not affiliated and the RSCC operates independently of Hotel. Hotel is not liable to group for any damages that Group may suffer resulting from the action or inaction of the RSCC.

FOOD & BEVERAGE

Food and Beverage prices are established six months prior to the event. The Atlantis Catering department will send you current menus with applicable pricing for your events six months prior to your meeting. A minimum of \$600.00 in revenue per bar will be charged to Group. Menu selections are required 30 days in advance of Group's event unless otherwise agreed in writing by the Parties.

Hotel will be the sole provider of all food and beverages served at the Hotel. Nevertheless, in the event that food and/or beverage are brought to the Hotel from any outside source, a corkage/service charge will be assessed to the master account.

ROOM SET UP

Changes to the room set up, after the room has been set per the Banquet Event Order, will result in labor charges of a minimum \$350.00 per reset. All items brought into the convention room are to be removed promptly by the contracted event conclusion. Additional tear down or set up times must be contracted in advance through the Group's Catering representative for any applicable room rental charges.

The use of confetti in any form is **PROHIBITED**. This includes but is not limited to Confetti, Silly String, Glitter, and more. Failure to comply will result in a cleaning fee of up to \$2,500.00, depending on the square footage of the event room.

Initial: _____ Date: _____

SIGNAGE / BANNERS / DISPLAY TABLES

Hotel reserves the right to approve content and appearance of all Group-provided signage. Any use of the Hotel's logos, trademarks, trade name, or other intellectual property is strictly prohibited without Hotel's express written consent. Group-provided signage must be of professional quality, appropriate content, and may only be posted on the convention level on an easel. Easels may be rented through Catering. At Group's request, Group-provided banners will be hung by Hotel and incur a labor charge of \$25 per 3' x 8' banner. Larger banners may incur additional labor & equipment fees, if applicable. Display and registration tables may be rented with advance notice at the cost of \$25 per table. Note: Group shall use only easels and/or display tables. No tape, tacks, nails, glue, etc. may be used to post signs or hang items in or around the convention room or area. Group will be charged for any and all damages arising from unauthorized displays.

SERVICE CHARGE/TAXES

All food and beverage menu items are subject to the prevailing Nevada state sales tax and a 21% Service charge. Prices, items, taxes and fees are subject to change without notice and at management's discretion. If applicable, Group must provide a copy of its Nevada Sales Tax Exemption letter to the Catering office 30 days prior to start of their event. Additionally, Group will be responsible for any applicable Live Entertainment Tax as determined by the Nevada Gaming Control Board, which will be charged to Group's master Account.

SHIPMENT OF PACKAGES

All packages being shipped to Hotel for use in a function room must be addressed as follows:

**HOLD FOR: (Presenter or Guest Name), Pacific Coast Region of National Model Railroad Association and
(Arrival Date)**

Atlantis Business Center
3800 South Virginia Street
Reno, NV 89502

Group will be charged a handling fee for all incoming and outgoing packages. (Handling fee charges available upon request.) Packages will not be accepted more than seven (7) days prior to a group's arrival. **To avoid delivery refusal**, packages weighing more than 50 pounds, freight on pallets, truck deliveries other than UPS or Fed Ex, or large shipments of more than 10 packages, must be arranged through Group's Catering Manager a minimum of two weeks prior to arrival. Storage and delivery access are limited. All pallets must be broken down upon delivery and a labor fee will be assessed. Applicable storage and handling fees will be charged based on the weight of the packages per pallet.

Hotel is not responsible for packages that are lost or damaged in shipping, storage, or handling. Arrangements for any shipment of boxes after Group's departure must be made with the Business Center prior to departure. Boxes left at Hotel without arrangements for shipment will be disposed of seven (7) days after Group's departure. Contact the Business Center at 775-954-4144 for more information.

ATTRITION

Upon full execution of this Contract Group's requested block of rooms will be removed from Hotel's available inventory and Hotel will consider these rooms sold. Hotel will rely upon the revenues anticipated based upon Group's full performance of the Contract, less the agreed upon slippage, and may turn away other business to protect Group's room block. Any unattained room block ("Attrition") will expose the Hotel to substantial losses. Accordingly, Group is subject to the attrition policies outlined in this Contract which the parties agree represent reasonable liquidated damages and not a penalty of any kind.

Hotel is relying on, and Group agrees to provide, a minimum dollar amount of the contracted guest room revenue which shall be equal to the number of room nights set forth in the Guest Room Block times the group's average rate, or \$117.00, whichever is greater, exclusive of tax. Hotel will extend a 20% allowance in such expected guest room revenue ("slippage"). Should Group fall below this amount; Group is responsible for the difference between 80% of the contracted guest room revenue and the actualized guest room revenue of Group. Such amount shall be subject to all applicable taxes, which shall be paid by Group.

Hotel will use reasonable efforts to re-sell any unused room inventory that is released as a result of Group not meeting their contractual agreement. Attrition damages will be reduced by the number of rooms resold multiplied by Hotel's average daily rate for the day or Group's contracted rate for the day, whichever is higher.

Complimentary suites, guest rooms and meeting space in accordance with the terms of this Contract will be adjusted proportionately.

In the event Group needs more hotel rooms than originally contracted herein and Hotel cannot provide additional hotel rooms, Group may arrange for hotel rooms at a different property. ("Overflow Rooms") Group is required to fill its entire contracted room block with Hotel, before utilizing any Overflow Rooms. Attrition will not be credited if Group is utilizing Overflow Rooms. Attrition will be defined by the original contracted room block. Group will be charged the attrition fee as set forth above.

INITIALS: _____ DATE: _____

FORCE MAJEURE

Either party may be excused from its obligation to perform under this Contract in the event that acts of God, domestic war, government regulation, riots, terrorism on domestic soil which threatens the Reno Metropolitan Area, disasters, strikes (except those involving Hotel's employees), government-imposed travel restrictions, or inclement weather, any of which prevents at least forty percent (40%) of Group's attendees from traveling or which such event otherwise renders such performance objectively impossible or illegal. The party invoking this clause must send written notice to the other party within ten (10) days after the occurrence of such force majeure event. Under no circumstances shall an informational or a recognition picket line excuse a party from performance hereunder. Under no circumstances shall the financial difficulty of either party excuse a party from performance under this clause. The excused party is obligated to promptly resume performance in accordance with the terms of this Agreement after any such intervening cause ceases, to the extent possible and commercially reasonable under the circumstances.

CANCELLATION POLICY

If Group changes its meeting site to another hotel, or otherwise cancels this Contract, the following schedule shall represent reasonable liquidated damages to be paid by Group and not a penalty for cancellation of this agreement:

Cancellation from contract signing to twelve (12) months of event date – 50% of anticipated gross Hotel and Catering revenues if Group's meetings were held as contracted.

Cancellation from twelve (12) months and one (1) day to six (6) months of event date – 75% of anticipated gross Hotel and Catering revenues if Group's meetings were held as contracted.

Cancellation from six (6) months and one (1) day to thirty (30) days of event date, 80% of anticipated gross Hotel and Catering revenue if Group's meetings were held as contracted.

Cancellation from twenty-nine (29) days to the day of the event date – 100% of anticipated gross Hotel and Catering revenues if Group's meetings were held as contracted.

Group will pay Hotel and Catering/Convention Services charges based on original contracted sleeping rooms and function agenda in the event of cancellation, subject to the above parameters. Anticipated gross Hotel and Catering revenue for this contract of \$33,562.

INITIALS: _____ DATE: _____

CANCELLATION BY HOTEL

Hotel agrees to provide the services and rooms outlined in this Contract based upon representations made by Group. If Group has made misrepresentations material to the Contract, Hotel may, at its discretion, cancel this Contract. In addition, Hotel may terminate this Contract immediately in the event Group or its principal owners apply for or consent to the appointment of a receiver, trustee, or liquidator of Group or substantially all of its assets, file a voluntary petition in bankruptcy, or admit in writing of its inability to pay its debts as they come due, make a general assignment for the benefit of creditors, or if any order, judgment or decree is entered into by a court of competent jurisdiction adjudicating Group or any of its principal owners bankrupt or insolvent or approving a petition seeking reorganization of Group or appointing a receiver, trustee, or liquidator of Group or substantially all of its assets.

MINORS

Hotel does not rent hotel rooms for the use of non-chaperoned minors. At least one adult over the age of 21 must occupy each room. Hotel may make exceptions to this Policy at its sole discretion. Group shall request any such an exception at time of contracting. Insert any exception(s) to be considered here: _____ . Hotel will confirm with Group that exception(s) will or will not be allowed. Designating the exception(s) above does not constitute approval until written approval from the Hotel is given to the Group.

Minors in Group's party must comply with all applicable laws and regulations, including but not limited to those imposed by the Nevada Gaming Control Board precluding access by minors to certain areas of the casino floor. Minors are never permitted to consume alcohol in private or public areas of the Hotel.

INDEMNIFICATION

Each party hereby covenants and agrees to indemnify, defend, and hold the other party (including its parent company, subsidiaries, and affiliates, and their directors, officers and employees) free, clear and harmless from and against any and all liabilities, losses, costs, expenses (including reasonable attorneys' fees), judgments, claims, claims of intellectual property infringement, administration of claims, liens and demands of any kind whatsoever caused by, resulting from or in any way connected with (i) the indemnifying party's acts, omissions, or negligence, or the acts, omissions or negligence of indemnifying party's agents, contractors, or employees in connection with the subject matter of this Agreement including the indemnifying party's breach of any of its representations or warranties set forth in this Agreement. With respect to Group, this indemnity obligation shall extend to the acts of its attendees within the function space. Notwithstanding the foregoing, the indemnifying party's indemnity obligation shall not apply to the extent that any such liabilities are directly caused by the negligence or willful misconduct of the indemnified party. Group will be responsible for any damage to function space or hotel property caused by the event.

In no event, other than an instance of willful misconduct, shall either Hotel or Group be liable for any indirect, consequential, exemplary, incidental, special or punitive damages, including also lost profits, lost savings, lost opportunity costs, or any similar economic loss, of any type or nature, even if such party has been advised of the possibility of such damages. The foregoing limitation of liability shall not be construed to limit either party's indemnification obligations set forth above, or Group's liability for cancellation or attrition damages set forth in this Agreement.

CHOICE OF LAW/DISPUTE RESOLUTION/ATTORNEY FEES

This Contract shall be interpreted in accordance with the laws of the State of Nevada and any litigation arising out of performance hereof shall occur in the courts of Washoe County, Nevada.

In the event that any legal proceeding is filed arising out of or relating to this Contract, the prevailing party will be entitled to an award of its reasonable costs and attorney fees.

MISCELLANEOUS

The persons signing this Contract on behalf of Hotel and Group respectively, each warrant that they are authorized to make the representations, warranties, and agreements herein, and have the authority to bind Hotel and Group to this Contract. Group shall not assign this Agreement without the prior written consent of Hotel. In performing under this Contract, Group and Hotel shall comply with all applicable laws and regulations of any federal, state, or local government entity. This Contract shall inure to the benefit of and be binding upon the successors and permitted assigns of each of the parties and all persons claiming by, through, or under them.

This Contract, including any attached exhibits and incorporated documents, constitutes the entire understanding between the parties, and supersedes any previous communications, representations, or agreements, whether written or oral. No changes or modifications of any of these terms or conditions of this Contract shall be valid or binding on either party unless in writing and signed by an authorized representative of each party.

Notwithstanding anything to the contrary contained in this Contract, all provisions of this Contract that by their nature should survive completion, expiration, or termination of this Contract shall survive the same, including, without limitation, the indemnity provisions. This signed contract must be returned to **Brian Brisbois, Regional Sales Director**, no later than **Friday, October 31, 2025**.

_____ Brian Brisbois	_____ Regional Sales Director	_____ Date
_____ Amanda Flangas	_____ Executive Director of Sales	_____ Date
_____ Denni Baumer	_____ Convention Manager	_____ Date



20 October 20, 2025

To: Board of Directors
Pacific Coast Region, NMRA
Re: 2027 Pacific Coast Region Convention

On behalf of the Sierra Division of PCR, we are requesting approval to host the 2027 Annual PCR Convention. A Request for Proposal was sent by the PCR Convention Manager and the Sierra Division Convention Chair. The Atlantis Resort and Casino, Reno, Nevada has been chosen as the convention site for the dates of Wednesday, March 31, 2027 through Sunday, April 4, 2027. A Convention Committee is currently being formed.

I am honored and excited to be the chair for the 2027 PCR Convention and will do my best to provide a great experience for our members.

Sincerely,

A handwritten signature in black ink, appearing to read "Louis C Anderson", with a long, horizontal flourish extending to the right.

Louis C Anderson
Director, Sierra Division

SUMMARY OF PCR ATLANTIS HOTEL FINANCIAL COMMITMENTS

(see contract for specific details)

Hotel Rooms Commitments

<u>Date</u>	<u># of Rooms</u>	<u>Rate¹</u>
Room: Atlantis Premier King		
Wed 03/31/2027	45	\$ 89.00
Thu 04/01/2027	50	\$ 89.00
Fri 04/02/2027	50	\$149.00
Sat 04/03/2027	45	\$149.00
Room: Atlantis Premier Bar Suite		
Wed 03/31/2027	1	\$.00
Thu 04/01/2027	1	\$.00
Fri 04/02/2027	1	\$.00
Sat 04/03/2027	1	\$.00
Room: Concierge King View		
Wed 03/31/2027	2	\$ 89.00
Thu 04/01/2027	2	\$ 89.00
Fri 04/02/2027	2	\$149.00
Sat 04/03/2027	2	\$149.00

Minimum Room Occupancy Commitments

Hotel will include designated meeting space contingent upon group's actual use of 80% of the contracted room block. Should this room night commitment not materialize, meeting room rental will be assessed according to the following scale:

<u>% of Total Pickup</u>	<u>Total Meeting Room Rental Charge</u>
80 % or more	No Charge
79 % - 50 %	50 % of normal room charge
49 % or below	100 % of normal room charge

Catering Food and Beverage Commitments

Group agrees to a minimum of **\$10,000** in catering food and beverage exclusive of service charges and taxes. Should the Group's catering food and beverage revenue fall below the stated minimum, Group shall be responsible for the difference between the minimum and the actualized catering food and beverage revenue. The difference will appear on Group's master account as meeting room rental.

Hotel Concessions

In accordance with the terms of this contract, Hotel will provide Group the following concessions:

- One (1) Complimentary Premier Bar for arrival on 3/31/27 and departure on 4/4/27 - Valued at \$1,405
- Two (2) Complimentary upgrades to Concierge rooms at group rate for arrival on 3/31/27 and departure on 4/4/27 - Valued at \$814
- Four (4) Complimentary room nights for pre-convention planning visit – Valued at \$718
- Inclusive meeting and function space with \$10K food and beverage minimum – Valued at \$24,200
- Two (2) complimentary VIP welcome amenities – Valued at \$120

¹ Room rates does not include \$20 per night resort fee (reduced from \$40 per night.)

- Two (2) complimentary VIP round-trip airport limo transfers – Valued at \$200
- 20% off all in house AV, excluding labor charges – Value TBD

Total Concessions Value - **\$27,457**